FREE Webinar Dec. 7: Where will China's most affluent consumers shop and buy?

November 30, 2023



China's female luxury buyer is highly influential and key to sales of luxury goods and services not just in the country but also on travel overseas. But her mindset is changing. Image: LookLook

By LUXURY ROUNDTABLE INTELLIGENCE

Please click or tap here to register for the free webinar Dec. 7 at 11 a.m. ET (New York time), 'Where will China's most affluent consumers shop and buy?'

FREE WEBINAR

Thursday, Dec. 7 at 11 a.m. to noon ET (New York time)

A Luxury Roundtable presentation

The female buyer has been the prime driver of luxury sales in China, itself a key market for high-quality goods and services. While this audience has been reliably dependable, there has been an evolution in mindset since the start of this year, thus impacting sales and strategy of global and local luxury brands, retailers and service providers.

In this hourlong webinar, Malinda Sannna, CEO of LookLook, will discuss the findings of her company's most recent LuxuryVerse China study. The discussion will include:

How female luxury shoppers in China have shifted their priorities

What are the emerging buying patterns and what's driving purchase behavior

How this luxury buyer feels about living in China and the resumption of travel and shopping overseas

Brand-loyalty post-pandemic and the rise of native Chinese beauty brands

SPEAKER

Malinda Sanna, founder/CEO, LookLook

In discussion with Mickey ALAM KHAN, CEO, Luxury Roundtable

This webinar will be recorded. The attending audience is welcome to ask questions during the presentation.

Please click or tap here to register for the free webinar Dec. 7 at 11 a.m. ET (New York time), 'Where will China's most affluent consumers shop and buy?'

MOST READ

- 1. FREE Webinar Dec. 13 at 11 a.m. ET: Luxury Outlook 2024: Up, Down or Flat?
- 2. The India report: The new luxury hotspot 🔐
- 3. People behind the product: LVMH demystifies the process with 13 maisons

- 4. FREE Webinar Dec. 7: Where will China's most affluent comsumers shop and buy?
- 5. Limited seats register now for Luxury Outlook Summit 2024 New York Jan. 17 a
- 6. What would motivate US homeowners to sell in this market?
- 7. Headlines: Frédéric Malle, China, Louis Vuitton, Californization of Texas housing, Saks
- 8. Global luxury travel market, riding on experience wave, to reach \$2.32 trillion by 2030
- 9. Mercedes-Benz kicks off ambitious \$1B decarbonization effort with first of 400 EV charging hubs in North America
- 10. Altagamma opens next club in Tokyo to push Italian luxury in Japan

© 2023 Napean LLC. Luxury Roundtable is a subsidiary of Napean LLC. All rights reserved.